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Dear Playworks friends and family,

At Playworks, we spent fiscal year 2018 exploring what the schools we partner with do and need. We explored new ways to match our engagement with them, building capacity, and formulating the best ways to ensure that every kid gets to play every day.

I’d like to invite you on a road trip of sorts to explore our accomplishments for the past year. Starting at our national home of the Bay Area, we can kick off the trip from Silicon Valley, California. Here we meet Raul, a student who struggled to follow the rules and interact with his peers. Through the support of a caring, consistent Playworks Coach, a creative incentive program, the open-minded attitude of his peers, and a little luck, Raul learned to see the value in showing kindness.

Next, we travel to Utah, home of Stansbury Elementary and a boy named Brian who uses a wheelchair to move around his school. During class game time, his Playworks Coach taught inclusive games, like Magic Tag, so all of the students could play together. Brian no longer sits on the sidelines watching the other kids play—he joins in, smiling and laughing.

Austin in Minnesota is the smallest student in his grade, yet he signed up for intramural volleyball at the encouragement of his Playworks Coach. It wasn’t until the last game of the season that his hard work and persistence paid off, and he finally reached his goal of hitting the ball over the net. Now, his confidence is soaring.

In Colorado, we meet Lailaney, a third-grader who experienced bullying on the playground. Her school decided that it was time to make their playground a safe place for every kid, so they brought Playworks to their school. By fourth grade, Lailaney had become a Junior Coach, actively participating in games, leading her peers with confidence, and making her school a safer and more inclusive and joyful place for everyone.

In Greater Washington, DC, we find Leo, a kindergartener who, in his excitement during a game, knocked down several of his peers. Thanks to Playworks, he had been actively trying to be more aware of his friends and his impact on others. Instead of racing to the finish line despite having bumped into someone, Leo stopped, asked them if they were okay, and helped them up, proudly stating, “I was being kind. That’s what I would want my friends to do for me!”

These stories provide a small glimpse of the impact that Playworks makes every day, and through our journey, we acknowledge that Playworks really isn’t about us. In fiscal year 2018, Playworks made sure that one million children in 2,000 schools experienced safe and healthy play every day. In January 2018, Playworks’ impact was noticed on a broader scale, and we were honored to be mentioned in the RAND review as one of a handful of highly impactful Social Emotional Learning Interventions.

Through your support, you are ensuring that all children have an opportunity to receive a childhood full of positive opportunities for social, emotional, and physical development and a chance to discover their strengths. We will close this trip in Pennsylvania with a conversation with Junior Coach Nafis, in which he explained, “A well-rounded childhood is when a child has everything they need to learn and live in a respectful, safe way.” This is the childhood that every child deserves, and you are making it possible every day. Thank you for your continued support.

Jill Vialet
Playworks Founder & CEO
RAUL’S STORY: BRINGING OUT THE KINDNESS FROM WITHIN (SILICON VALLEY)

Raul struggled both in the classroom and on the playground.

His Playworks Coach had recently implemented a new incentive system. Students who made good choices, used positive words, and treated others kindly were given tickets to drop in a weekly raffle box.

One day, his Coach unexpectedly heard Raul encouraging another student in a game, earning himself a ticket. When he received the ticket, he was confused. He wasn’t used to positive recognition and tried to give it back. But after the other kids weighed in, Raul put his ticket in the box.

When it came time for the weekly raffle, with odds of nearly 1 in 100, the winner was Raul.

The kids who had gathered to see the drawing weren’t disappointed. Instead, they took off across the playground to tell Raul the good news. They congratulated him with screams of “you won” and celebratory hugs, all beaming with excitement. Raul was shocked at first but then his face broke out into a huge smile, and he started jumping with the rest of the kids. He chose his prize and walked a little taller the rest of the day.

After that day, the students began to see Raul differently. They realized he too was capable of making good decisions. The other students even made a point to encourage him, complimenting his strength, thanking him for his help, and inviting him to play. Later, when Raul’s good behavior earned him yet another ticket he told his Coach, “I don’t need to win again, let the other kids try.”

With the support of a caring, consistent adult who refused to give up on him, a creative incentive program, the open-minded and positive attitudes of his peers, and a little luck, Raul was able to see the value in showing a little kindness.
OUR FISCAL YEAR 2018 IMPACT

COACH & TEAMUP

339,030 kids
630 schools

PRO

398,948 kids
868 schools
Playworks successfully secured several national charitable investments to support its growth plan through 2020. These funds are restricted for use in future years.

PLAYWORKS SUPPORTERS

Playworks is extremely grateful to our many donors. Your gifts make it possible to create a place for every kid on our playgrounds. We thank you.

$1,000,000+
- Einhorn Family Charitable Trust
- Jenesis Group
- S.D. Bechtel, Jr. Foundation

$500,000 - $999,999
- Laureus Sport For Good Foundation USA
- Ray and Tye Noorda Foundation
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- Robert Wood Johnson Foundation

$250,000 - $499,999
- El Camino Healthcare District
- Horace W. Goldsmith Foundation
- Kaiser Permanente Community Benefit
- New Balance Foundation
- Stavros Niarchos Foundation
- Target

“Playworks has given students the ability to have a positive playtime where they are engaged and excited versus a time where they wander aimlessly.”

Teacher, Indiana
BRIAN’S STORY: BREAKING DOWN BARRIERS ON THE PLAYGROUND (UTAH)

Brian spent recess off to the side, alone, watching his classmates play soccer.

He is the only student in a school of 940 kids who uses a wheelchair, and recess was one of his least favorite times of day.

When his Playworks Coach taught his fifth-grade class how to play Magic Tag, everything changed. His class learned about inclusivity, and Brian learned how to play games that loved.

Now, Brian can be seen smiling and laughing while playing soccer in the grass with his classmates, instead of just watching on the sidelines.

Through fun and inclusive games, kids like Brian can overcome the most challenging barriers and discover their best selves.

AUSTIN’S STORY: A VOLLEYBALL DREAM COME TRUE (MINNESOTA)

Austin is the smallest kid in his grade.

He is sometimes teased by his peers, but he has a determined attitude and is confident he can do anything he if he practices.

Austin joined his school’s intramural Playworks volleyball team with one goal: to get the ball over the net.

From the first day of practice, he tried and tried to get the ball over the net. He was always the first to arrive at practices and games and the last to leave. As the season went on, he kept practicing and improving his skills, but getting the ball to the other side of the court remained out of reach.

During the final game of the season, Austin was still determined. The ball came his way . . . and he finally sent the ball soaring over the net.

The confidence and perseverance he learned through this experience helped him accomplish his goal and will serve him for the rest of his life.
### PLAYWORKS SUPPORTERS CONTINUED

#### $100,000 - $249,999

- The Arthur M. Blank Family Foundation
- Blue Cross & Blue Shield of Rhode Island
- The Boston Foundation
- Brin Wojcicki Foundation
- Colorado Health Foundation
- Detroit Lions
- Devonshire Foundation
- El Camino Hospital
- Fiesta Bowl
- Jerry Moyes
- Joseph and Vera Zilber Charitable Foundation
- The LA84 Foundation
- Milwaukee Succeeds
- Peery Foundation
- Tony Grampsas Youth Services Program
- William Penn Foundation

#### $50,000 - $99,999

- AAA
- AAA Northern California, Nevada & Utah
- Allison Lightner
- Amelia Peabody Foundation
- Anschutz Foundation
- Anthropologie Inc.
- Battery Powered
- BHHS Legacy Foundation
- Blue Cross Blue Shield of Illinois
- Blue Cross Blue Shield of Massachusetts
- Boston Children's Hospital
- Brady Corporation Foundation
- Brown Brothers Harriman
- CIGNA
- Cushman & Wakefield
- David and Lucile Packard Foundation
- Deloitte
- Denver Broncos Charities Fund
- Discover Financial Services

#### $50,000 - $99,999 (continued)

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- The Edna G. Kynett Memorial Foundation
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- Fidelity Investments
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- Franklin and Catherine Johnson Foundation
- General Mills Foundation
- General Mills Foundation Hometown Grantmaking Program
- Golden State Warriors Community Foundation
- Highland Street Foundation
- Indiana University Health
- Jacqueline R Olsson Charitable Foundation
- John Hancock
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- Kiwanis Foundation of Houston
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United Way Worldwide  
US Bank  
Vanguard Group  
Weingart Foundation  
Westchase District  
Yahoo! Employee Foundation  
Yellow Chair Foundation  
Yelp Foundation  

“I want to be a Junior Coach and solve problems, just like my big sister”  
Junior Coach Natalie, Michigan
$25,000 - $49,999

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Ahmanson Foundation
Anonymous
Baltimore Ravens
The Barra Foundation
Baupost Group Charitable Fund
BIN Charitable Foundation
The Brown Foundation, Inc.
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Collins Foundation
DC Central Kitchen
DevTo Support Foundation
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Spirit Mountain Community Fund
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Teachers Credit Union
Triangle Community Foundation
Turrell Fund
University of Southern California
UPS
Walton Family Foundation
Whole Foods Market Inc.
LAILANEY’S STORY: UNCOVERING LEADERSHIP ABILITIES (COLORADO)

When the principal saw the list of students accepted to her school’s Junior Coach program this year, she gasped. One fifth grade name, in particular, stood out to her. It turned out that Lailaney was the school’s inspiration to partner with Playworks.

During her third grade year, the playground became a volatile place for Lailaney. She was relentlessly teased to the point of missing school, skipping lunch or recess, and breaking down into tears countless times due to her fear of the playground.

Because of Lailaney’s experience, the administration decided to shift their approach at recess. The next year, classes were separated and assigned a game for the week with a staff member to monitor. While this approach decreased bullying, it also caused students to be disengaged and restless. There was no sense of empowerment in their own play.

So this year, the school partnered with Playworks to introduce safe, inclusive options at recess. Playworks does that through the Playworks Junior Coach program, which gives upper grade students the opportunity to lead their peers in a positive and influential manner. These students must demonstrate leadership and initiative.

During her Junior Coach interview, Lailaney explained that she wanted to be a part of making recess better for all students. As a Junior Coach, Lailaney slowly gained confidence in engaging with other students. Not only did she begin to actively participate in games without trepidation, she went from dreading recess to leading it proudly thanks to the confidence, tools, and skills she learned.
PLAYWORKS SUPPORTERS CONTINUED

$10,000 - $24,999

Arconic Foundation
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AEGON Transamerica Foundation
Aetna
Allianz Life Insurance Company of North America
ALPS
Ann and Jim Nicholson
Annie E. Casey Foundation
Anthem Foundation
Apple Inc.
Arizona Cardinals
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Baltimore City Foundation
Baltimore Summer Funding Collaborative
Banks Family Foundation
Bell Family Foundation for Hope
Ben and Rashna Larson
Ben Starr and Deb Bean

BKD CPAs & Advisors
Booz Allen Hamilton
Boston Bruins Foundation
Boston Police Department Youth Development Fund
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C Scott and Dorothy E Watkins Charitable Foundation
The Campbell Foundation - Louisiana
Capital One Bank
Charles Crane Family Foundation
Chicago Title Insurance Company
CIBC
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Credit Suisse - Raleigh Office
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Erik Olsson
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Farmers Insurance Group
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FIS Foundation
Floyd Family Foundation
George S. and Dolores Doré Eccles Foundation
PLAYWORKS SUPPORTERS CONTINUED

$10,000 - $24,999

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Minnesota Vikings
The Morrison & Foerster Foundation
New Balance
The Nicholson Family Foundation
Nickelodeon
Normandy Real Estate Partners
Oakland Athletics
OCF Realty
One America Financial Partners, Inc.
Osa Foundation
PLAYWORKS SUPPORTERS CONTINUED

$10,000 - $24,999

- Pacers Sports & Entertainment
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- PVH Corp
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- Sapna And Brandon Boze
- Sarah Bock
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- Simmons Family Foundation
- Speedo USA
- Stay and Play Social Club
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- Tricia and Bill Floyd
- United Healthcare Community Plan
- UnitedHealth Group
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- Walmart
- Walser Automotive Group
- Wells Fargo Foundation
- West Monroe Partners
- White and Case, LLP

“I have seen more students focusing on following classroom instruction as well as students that are trying very hard.”
Teacher, Northern California
PLAYWORKS SUPPORTERS CONTINUED

$5,000 - $9,999

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PLAYWORKS SUPPORTERS CONTINUED

$5,000 - $9,999

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$5,000 - $9,999

The Walt Disney Company
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Valley Kids Foundation
Vicki Tisdale
The Walt Disney Company Foundation
WaterStone Bank
Weiss Family Foundation
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Women’s Sports Foundation
XL Construction
Zendesk

“During my first year of teaching I was challenged to deal with a continually changing group of students. Coach Dana and Playworks helped new students connect through play. I still use many Playworks skills and games in my classroom as brain breaks in the classroom.”

Kelly Darchuk, Teacher, New England
$2,500 - $4,999

Adam Diederich and Colleen Harvey
All Community Events
Allegiance Bank Texas
Anneka Winters
Anthony Burrueta
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Atlanta Hawks Basketball Club
Atlas Interests
Bader-USA
Barbie Hunley
Benjamin Gorelick
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Dr. Bertha Kao
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$2,500 - $4,999

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Legg Mason
Let Them Play Foundation
Lincoln Financial Group
Lindsay Rosenfeld
Liz Kao
## PLAYWORKS SUPPORTERS CONTINUED

### $2,500 - $4,999

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PLAYWORKS SUPPORTERS CONTINUED

$2,500 - $4,999

Torarie Durden
TowerCares Foundation
Travis Burd
Uber Technologies Inc.
Ultimate Software
Ultra Star at Ak-Chin
UnitedHealthcare
UserTesting
Visa Inc.
Wayfair
WE Communications
West Valley Mavericks Foundation
Wieden + Kennedy
William Ng
YESCO

“One of my junior coaches was able to stop a fight between two second graders. My Junior Coaches also lead my class in class game time when there is inside recess or we have a few extra moments that we need to fill.”
Teacher, Southern California
## PLAYWORKS SUPPORTERS CONTINUED

### $1,000 - $2,499

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<tr>
<th>Company/Individual</th>
<th>Arizona Business Bank</th>
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<td>Adam Parrott-Sheffer</td>
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<td>Adrian Albus and Julia Sayles</td>
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<td>Alicia, Ostmar, and Alyssa Aleman</td>
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<td>Allison Bauer and Marie Longo</td>
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<td>Ann K And Roger McNamee</td>
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<td>Chelsea Malouf</td>
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### PLAYWORKS SUPPORTERS CONTINUED

#### $1,000 - $2,499

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$1,000 - $2,499

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Gary Kippur
George And Jill Fahr
Gerard Taylor
Giacomo Fallucca
Gila River Gaming Enterprises, Inc.
Glenn Eagle Lending
Glenn Goodrich
Glenn Kiefer
Grace Drylewski
The Grace Jones Richardson Trust
Graham And Gillian Townsend
Great American Group
Greg Hoffman and Kirsten Brady
Greg Kaiser
The Gunter Group LLC
Gutkin Family
Hamilton Events
Handstand
Handstand
Handstand
Handstand
Harriet And Joe Foster
Harry Greene
Health Management Resources
Henry & Horne
Herschel Goldfield
The Home Depot Foundation
Housing Authority of the City of Milwaukee
HSA Bank
Hubbard Summer Sports Camp
J Gordon
Jack and Jill of America, Inc.
Jack Curtis
Jaime Adam
James and Kathleen Burns
James and Tina Lin
James Hall
Jason Nagler and Juliette Zimmerman
JB Miller
Jed Herrmann And Meg Sullivan
Jeff Galyean
Jefferson Health
Jenna Marchant
Jennifer Ayers
Jennifer O'Brien
Jennifer Rothberg
Jim Crawford
Jim Lawrence
Joel Graves
John Friberg
John Gering
John Heard
John Keller and Martha Goodavish
John Paoletti
Johnson Controls
Joni Winkler
Jose Gordon
## PLAYWORKS SUPPORTERS CONTINUED

### $1,000 - $2,499

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<tr>
<th>Name</th>
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<td>Jose Moreno</td>
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<td>Lori Kurtz</td>
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<td>Mir Ali</td>
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<td>Leadership Greater Chicago</td>
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LEO’S STORY: LEARNING ABOUT KINDNESS THROUGH SAFE AND HEALTHY PLAY (GREATER WASHINGTON, DC)

At one Greater Washington, DC school, students had been learning about showing respect by being kind, playing safely, and apologizing and checking in with others when accidents happen.

During recess, the kindergarteners and first graders were playing a game of Hungry Fox. While running away from the “fox,” one student, Leo, got really excited and ran into other kids while trying to get back to the line first.

When Leo noticed that one of them had fallen down, he ran back over and offered to help them up, saying, “I’m sorry, are you okay? Can I help you?”

After the game, he proudly said, “I was being kind. That’s what I would want my friends to do for me!”

JUNIOR COACH CHANCELINE: BUILDING CONFIDENCE (ARIZONA)

Chanceline is originally from Africa where she says school looks, sounds, and feels much different than here in the United States. She says that here school is “great because it’s fun. If you get it wrong, you try again.”

Chanceline moved to the United States with several brothers and sisters and loves to play outside. English is her second language, but Chanceline has learned a lot and overcome many challenges. She understands how to be kind, to meet new people, and to help others.

Now, Chanceline is serving as a Junior Coach to make all kids feel welcome. “Being a leader, you have to be nice so people can understand you and be your friend,” she says.
PLAYWORKS SUPPORTERS CONTINUED

$1,000 - $2,499

Mission Constructors Inc.
Mitti Liebersohn
Molina Healthcare of Michigan
Molly Sowles
Mom’s Organic Market
Naufal Khan
New Seasons Market
Nguyen Griggs
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Nicole Voorhees
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Pamela Barnett and Jeff Hornstein
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Providence Health & Services
PV Rentals
Randy And Jennifer Speers
Remarkable Health

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Rick Cord
The RMR Group
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Robert Donnelly Jr
Robert Rayburn
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Rocky Mountain Power Foundation
Roger Mendelson Fund
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Rostair Foundation
Rubio’s Restaurants Inc.
SafeNet Consulting
Sallie Strand
Samsung C&T America, Inc. (America Regional Headquarter)
PLAYWORKS SUPPORTERS CONTINUED

$1,000 - $2,499

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Sandia Wang
Sandy and Andrew Marek
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Scott Bowden
Seawall Development Co, LLC
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Sewell Automotive Companies
Sharecare
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Shirley Parikh
Siddharth and Vaishaly Mistry
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Smugs Fitness
Sreyda Thay
Stacy Mathews
Standard Insurance Employee Engagement Fund
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Tonia Bleecher
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Tribune Media Group
Truett and Rebecca Reed
Turner Broadcasting
Tylar and Michael Blueitt
United Shore
United Way of Greater Philadelphia and Southern New Jersey
Valerie and Doug Fleishman
Valerie Varano
Vinit Sethi
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Warren and Andrea Stock
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$1,000 - $2,499

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The Wonderful Company
Yen Tay and Charles Scogna
Young Audiences/Arts for Learning
Zachary Bartscherer
Zachary Koch

“Playworks has also helped to develop social skills. Students are able to form healthy relationships since they are given the tools needed to work/play with others. Students are also able to play cooperatively together.”

Ms. Ford, Teacher, Georgia
Due to space constraints, we are only able to list supporters who made annual gifts of $1,000 or more in cash or in-kind support between July 1, 2017 and December 31, 2018.

Despite our best efforts to avoid errors and omissions, these can occur. If you contributed and your name was inadvertently omitted or incorrectly listed, please accept our sincere apologies and contact us at 510.893.4180 or info@playworks.org.

“Kids who look forward to recess are respectful . . . even in inclement weather.”
Teacher, Illinois
“A well-rounded childhood involves a good education. It also involves a lot of fun.”
Junior Coach Nafis, Pennsylvania
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Bridget Clementi
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